

INTERNATIONAL TRADE- RISKS AND OPPORTUNITIES

Hosted by AMC and Holman Fenwick Willan, this full day seminar is designed to provide senior executives involved in international trade with an overview of some of the major risks associated with international trade and the commercial opportunities for Australian shipping.

When?

Friday 27 August 2010
9.30am - 4.00pm
Registration will start from 9.00am

Where?

Crowne Plaza Hotel
1 Binara Street
Canberra City 2601

Cost

\$495 (inc. GST) per person
Includes all refreshments and lunch

RSVP

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No later than COB Monday 16 August 2010



Programme

9.00am	Registration and coffee
9.30am	Welcome and introductions John Francis , Director, Maritime Transport Policy Centre, AMC
9.45am	Constitutional issues impacting Australian maritime affairs His Honour, Justice James Allsop
	Opportunities for Australian shipping, followed by open forum discussion Peter Mannion , General Manager Operations, Rio Tinto Marine
12.30pm	Lunch
1.20pm	Contractual risks: <ul style="list-style-type: none">• Common sale contracts.• Bills of Lading - passport to payment.• Charterparties.• Insurance.• Ensuring contracts are on back-to-back terms. Stephen Thompson , Partner, Holman Fenwick Willan Gavin Vallely , Partner, Holman Fenwick Willan
	Quarantine risks: <ul style="list-style-type: none">• AQIS - import and export tolerance.• Grain.• Fertiliser. John Francis , Director, Maritime Transport Policy Centre, AMC
	Risks arising under Forward Freight Agreements: <ul style="list-style-type: none">• General overview.• Netting-off.• Counterparty default.• Dispute resolution clauses.• Case summaries. Stephen Thompson , Partner, Holman Fenwick Willan Gavin Vallely , Partner, Holman Fenwick Willan
	The application of s.52 of the <i>Trade Practices Act 1974</i> (Cth) to sale contracts and charterparties: <ul style="list-style-type: none">• Relevance.• Innocent misrepresentation can be a cause of action. Stephen Thompson , Partner, Holman Fenwick Willan Gavin Vallely , Partner, Holman Fenwick Willan
3.45pm	Closing comments and questions
4.00pm	Seminar closes



Speaker profiles

His Honour, Justice James Allsop, President of the NSW Court of Appeal

James graduated from the University of Sydney with a Bachelor of Arts in 1974 and a Bachelor of Law in 1980. Admitted to the NSW Bar in 1981, he was appointed Senior Counsel in 1994, and Queen's Counsel in Western Australia in 1998. His practice at the Bar involved a wide range of commercial work, including maritime law. From 2001-2008, James was a Judge of the Federal Court of Australia and also served as an additional Judge of the Supreme Court of the ACT (2003-2008). James serves on the Board of AMC and is an adjunct Professor at the University of Sydney, where he teaches international admiralty and maritime law.

Peter Mannion, General Manager Operations, Rio Tinto Marine

Peter Mannion (BSc LLB/LLM - University of Cape Town) an admitted attorney in South Africa, moved to Australia in 1997 and was admitted to practise here in 2000. He has worked since 1989, as a commercial and legal P&I correspondent and maritime lawyer both in South Africa and Australia.

Whilst in South Africa, Peter worked for Safmarine Limited, as Corporate Counsel and with the Cape Town law firm Fairbridge, Arderne & Lawton in their shipping department. In Australia, Peter worked with Middleton's Lawyers Transport & International Trade Group (now Holman Fenwick Willan), until joining Rio Tinto Shipping Pty Ltd as its maritime Corporate Counsel in 2004. He is currently General Manager Operations, Rio Tinto Marine and a director of the Australian Shipowners' Association.

John Francis, Director, Maritime Transport Policy Centre, AMC

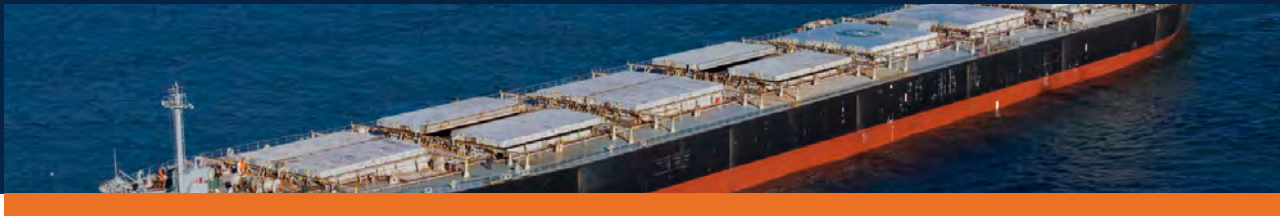
John commenced his career as a dry cargo shipbroker. After graduating from the University of Tasmania he practised law at the Victorian Bar. Prior to joining AMC in 2008, he worked for nearly ten years at Thompson Clarke Shipping reviewing commercial and operational aspects of shipping. John has conducted investigations into major marine incidents and is a maritime arbitrator.

Gavin Vallely, Partner, Holman Fenwick Willan

Gavin specialises in commercial shipping, international trade and offshore oil & gas operations. His shipping practice includes acting in litigation and arbitration of disputes arising from charterparties, bills of lading, maritime casualties and shipbuilding contracts. He also advises on commercial transactions including ship sale & purchase/construction, and Australian coastal trade and offshore oil & gas projects.

Stephen Thompson, Partner, Holman Fenwick Willan

Stephen specialises in international trade matters with a focus on issues concerning the export of bulk commodities, international carriage of goods, marine insurance, ship sale and purchase and competition aspects relating to access to port and inland transport infrastructure. His clients include major international and domestic suppliers of soft and hard bulk commodities, merchant banks, owners and operators of bulk carriers and users/suppliers of transport infrastructure.



About the AMC

The Australian Maritime College (AMC) is Australia's national centre for maritime education, training and research, operating as an institute of the University of Tasmania. AMC's Maritime Transport Policy Centre (MTPC) provides independent advice to governments and the maritime industry on maritime transport policy and related issues. The MTPC has organised this seminar in collaboration with Holman Fenwick Willan (HFW).

About Holman Fenwick Willan

Holman Fenwick Willan is an international law firm specialising in international commerce. It has had an integral involvement in shipping and maritime commerce since its foundation in 1832. Now with offices in nine countries, the firm has focused its development on the following core sectors: commodities, energy, finance, insurance and reinsurance, shipping and transport.

About this seminar series

This seminar will be the inaugural event in a series of similar high-level maritime policy and practices seminars to be conducted collaboratively by AMC's Maritime Transport Policy Centre and Holman Fenwick Willan, with future dates and venues to be advised.

AMC and Holman Fenwick Willan are conducting these seminars with the marketing and administrative support of AMC's commercial arm, AMC Search Ltd.